



TECHNOLOGY SOLUTIONS LIMITED

SPECTRAA TECHNOLOGY SOLUTIONS LIMITED

Precision process equipment manufacturer

IPO INVESTOR PRESENTATION



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COMPANY OVERVIEW



ABOUT THE COMPANY

Incorporated in 2009, **SpectraA Technology Solutions Limited** is a **precision engineering and process equipment manufacturer delivering customized solutions for diverse industrial applications**. The Company combines process engineering, precision design, in-house fabrication and project execution capabilities to develop equipment and process systems tailored to customer requirements. Its solutions cater to a wide range of industries including Breweries (Craft & Microbreweries), Distilleries, Food & Beverages, Malt Spirit & Blending, Extraction Plants, FMCG (Fast Moving Consumer Goods) and Pharmaceuticals. **With over 17 years of industry experience**, SpectraA has developed capabilities in designing, manufacturing, installing and commissioning process equipment and plants in accordance with customer specifications. The Company manufactures key equipment in-house using standardized modules and appropriate designs, supported by dedicated project teams for effective execution. The Company operates through **two manufacturing facilities in Bengaluru and Jaipur**, with an aggregate built-up area of 33,214.75 sq. ft., equipped to manufacture high-quality stainless-steel (AISI 304/304L) equipment.

Precision Engineering | Process Equipment | In-house Manufacturing |



17+

Years
Engineering & Project
Execution Experience



₹10,116 Lakh

Revenue from
Operations – FY26



₹8,129 Lakh

Order Book



33,214.75
Sq. Ft.

Aggregate
Manufacturing Area



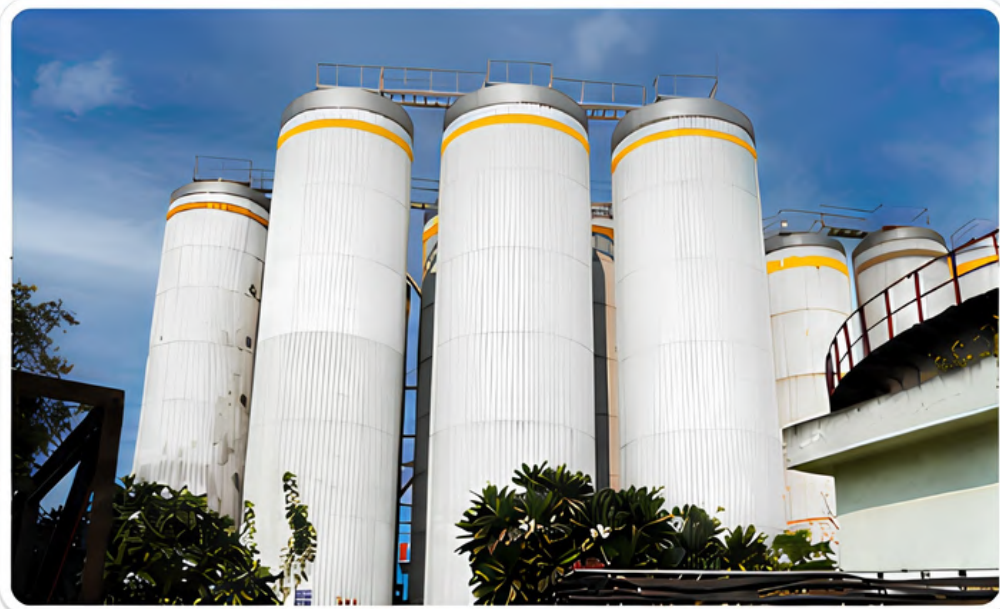
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Manufacturing
Facilities

INDUSTRIES WE SERVED

We deliver end-to-end engineering solutions for process equipment and plants across a wide range of industries.

BREWERY



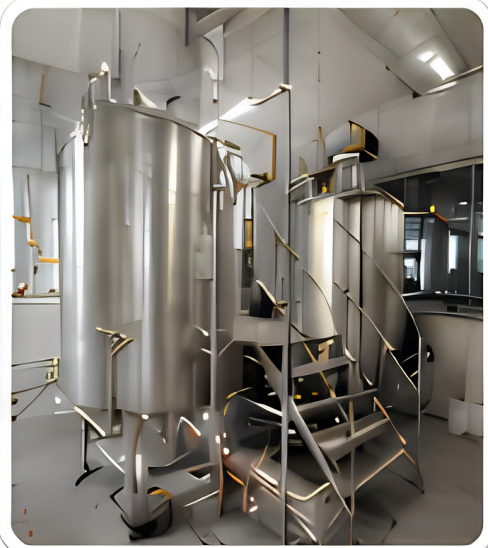
MICROBREWERY



DISTILLERY EQUIPMENT



MALT SPIRIT AND IMFL BLENDING



FOOD & BEVERAGES



EXTRACTION PLANTS



BUSINESS MODEL

Engineering-led OEM & Turnkey Solutions



OUR APPROACH

SpectraA Technology Solutions Limited undertakes projects with full responsibility from design to handover. We manufacture key equipment in-house, use standardized modules and appropriate designs, and deploy project teams across client sites to deliver projects on schedule, reduce rework and control costs.



WHAT WE DO

We provide engineering, designing, fabrication, installation, commissioning and decommissioning solutions for greenfield and brownfield projects across industries including Breweries (Craft & Microbreweries), Distilleries, Food & Beverages, Malt Spirit & Blending, Extraction Plants, FMCG and Pharmaceuticals.

END-TO-END PROJECT EXECUTION PROCESS



OEM CAPABILITIES



INTEGRATED EXECUTION

Single Point Responsibility
End-to-End Solutions
On-time Delivery
Quality Execution

TURNKEY ADVANTAGE



Our business model ensures efficient execution, superior quality, strong cost control and long-term value creation for our customers.

LEADERSHIP TEAM

Experienced leaders with proven expertise driving our growth and success



A. L. ARUN KUMAR

Chairman & Managing Director
| Promoter



ROLE IN THE COMPANY

Leads the overall management of the Company and is responsible for its operations, strategy, business development and project execution.



EXPERIENCE

21+ years of experience in the brewery industry.



PROFILE

Mechanical Engineering graduate with extensive industry expertise, particularly in brewery operations.



SAILAJA ARUN KUMAR

Non-Executive Director
| Promoter



ROLE IN THE COMPANY

Provides board-level oversight and contributes to the governance and strategic direction of the Company.



EXPERIENCE

17+ years of experience as a Director in the Company.



PROFILE

B.Sc. in Microbiology and M.Sc. in Biotechnology with a long-standing association with the Company since its incorporation.



**PRAVEEN KUMAR
APPUKUTTAN NAIR LEELA**

Promoter



ROLE IN THE COMPANY

Promoter of the Company with a key role in driving business growth and commercial initiatives.



EXPERIENCE

25+ years of experience in sales, business development, key account & channel management, and project execution.



PROFILE

B.E. in Chemical Engineering and MBA (Executive) with strong expertise in business development and execution.



DIVYA PRAVEEN

Promoter



ROLE IN THE COMPANY

Promoter of the Company with experience across administrative, accounting and HR functions.



EXPERIENCE

10 years of experience in administrative, accounting and HR functions.



PROFILE

B.Com. graduate and Post Graduate Diploma in Business Administration with expertise in business support functions.



OUR STRENGTH

A committed leadership team with diverse expertise and deep industry experience, driving sustainable growth and long-term value for all stakeholders.

MANUFACTURING FACILITIES

Two owned manufacturing facilities strategically located to serve key markets with efficiency, quality and reliability.



MALUR, KARNATAKA (BENGALURU FACTORY)



OWNED



FOOTPRINT
~13,790 sq. ft.



Strategically located to serve high-growth southern markets



Direct export access via Bengaluru-Chennai Expressway to Port of Chennai



Primary fabrication hub with end-to-end manufacturing capabilities



CHOMU, RAJASTHAN (JAIPUR FACTORY)



OWNED



FOOTPRINT
~19,425 sq. ft.



Jaipur hub serving northern markets



Access to Nepal and Bhutan via established highway corridors



Purpose-designed for large-diameter vessels and high-volume dispatches



33,214.75 SQ. FT.

Aggregate Built-up Area of Existing Manufacturing Facilities

ORDER BOOK

Strong revenue visibility backed by a diversified order book

ENGINEERING
FOR A BRIGHTER
TOMORROW

ORDER BOOK



**8,129.61
Lakhs**

(₹ 81.30 Crores)

Current confirmed order book
as on August 25, 2026
(Excluding GST)



Revenue Visibility

Strong order book
provides near-term revenue
visibility.



Diverse Portfolio

Orders across brewery,
distillery, food & beverage
and related process equipment.



Global Presence

Orders from domestic
and international markets.



A strong and diversified order book, supporting sustainable growth.

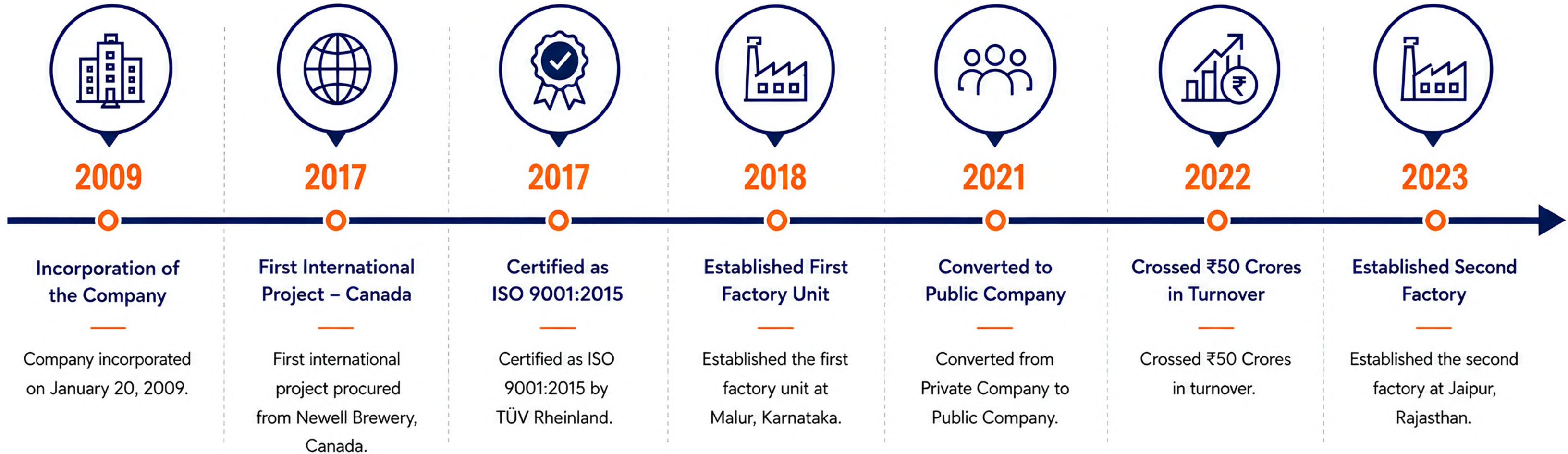


INNOVATIVE
SOLUTIONS
FOR A SUSTAINABLE
TOMORROW



OUR JOURNEY & KEY MILESTONES

A journey of consistent progress, building capabilities and expanding horizons



From our incorporation in 2009 to expanding our global footprint, every milestone reflects our commitment to excellence, innovation and sustainable growth.

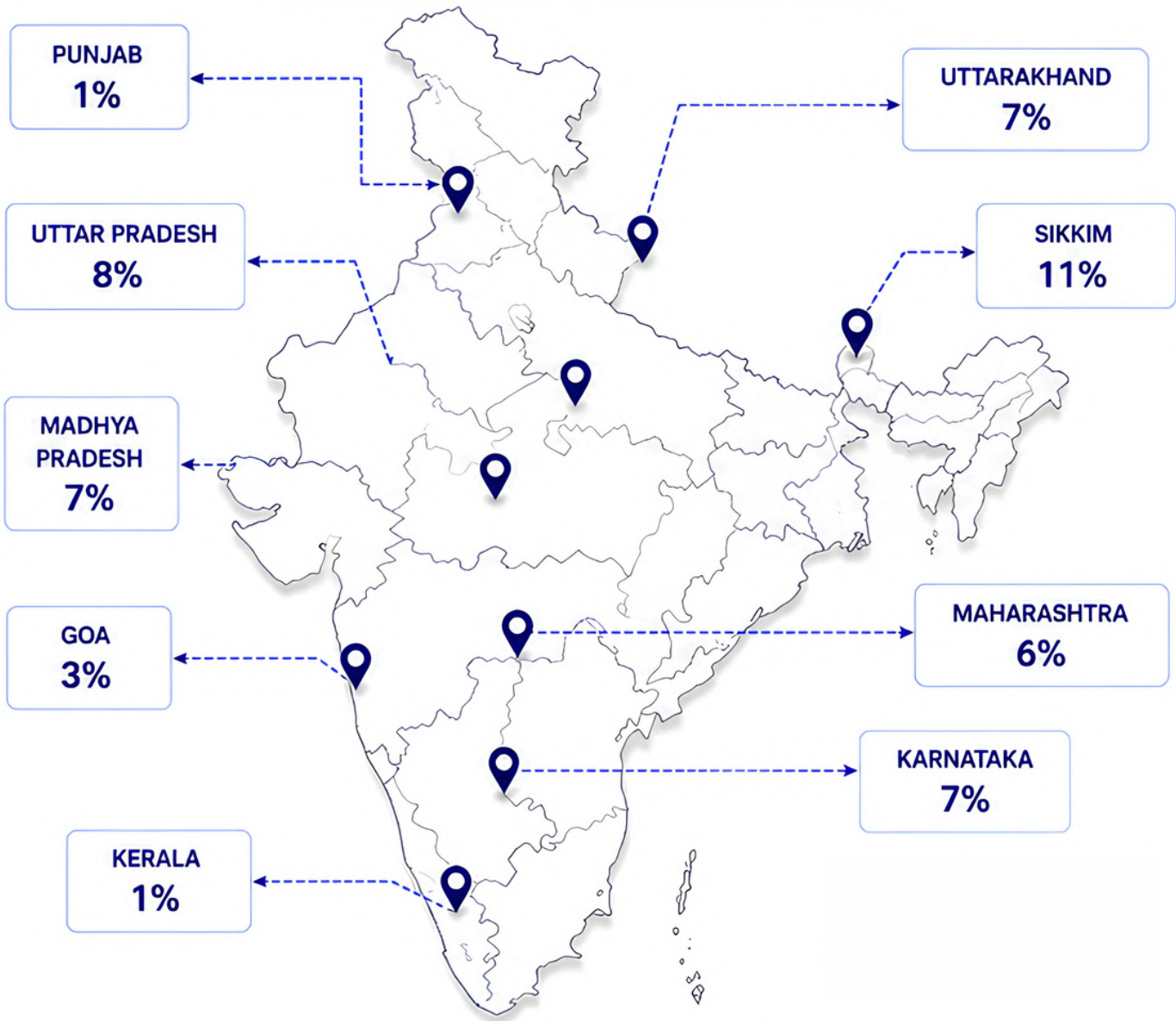
Strong foundations. Consistent progress. Building a better tomorrow.



GEOGRAPHICAL FOOTPRINT & REVENUE BREAKDOWN

Diverse presence across India and key international markets

OUR PRESENCE ACROSS INDIA



DOMESTIC REVENUE – FY 2025-26 (Unaudited)

State	% of Total Revenue
Maharashtra	6%
Sikkim	11%
Uttarakhand	7%
Karnataka	7%
Madhya Pradesh	7%
Goa	3%
Uttar Pradesh	8%
Punjab	1%
Himachal Pradesh	3%
West Bengal	6%
Others	11%
TOTAL DOMESTIC	70%

EXPORT REVENUE – FY 2025-26 (Unaudited)

Country / Region	% of Total Revenue
Germany	15%
Nepal	11%
UAE	2%
New Zealand	1%
Bhutan	1%
Others	0%
TOTAL EXPORT	30%

REVENUE FROM OPERATIONS – SUMMARY

Particulars	FY 2025-26 (Unaudited)	FY 2024-25	FY 2023-24
Domestic %	70%	87.76%	79.59%
Export %	30%	12.24%	20.41%
Total Revenue from Operations	100%	100%	100%



TOTAL DOMESTIC REVENUE

70%



TOTAL EXPORT REVENUE

30%

OUR INTERNATIONAL FOOTPRINT

SAARC COUNTRIES



Nepal



Bhutan



Sri Lanka



Canada



Jordan



Myanmar



UAE



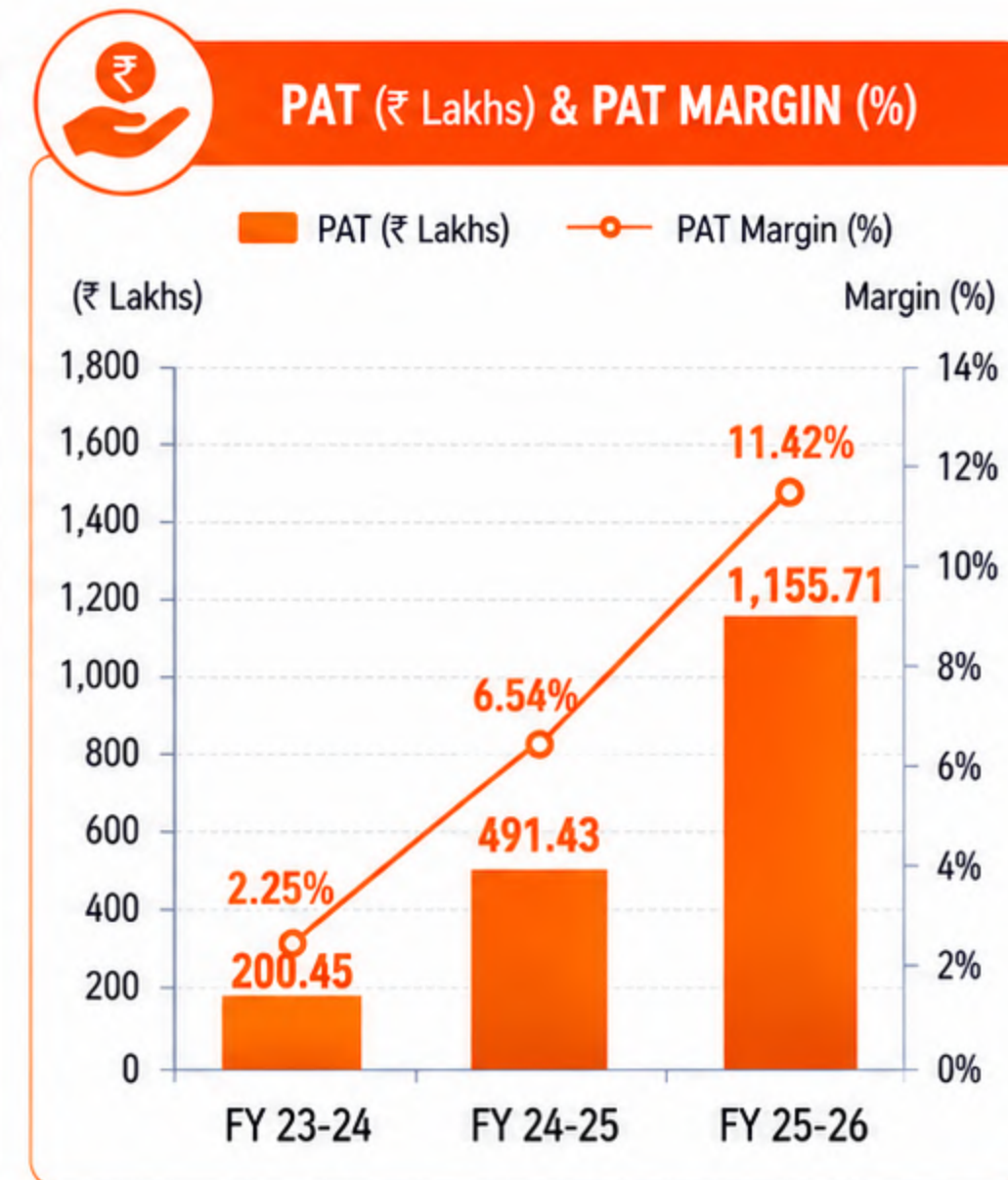
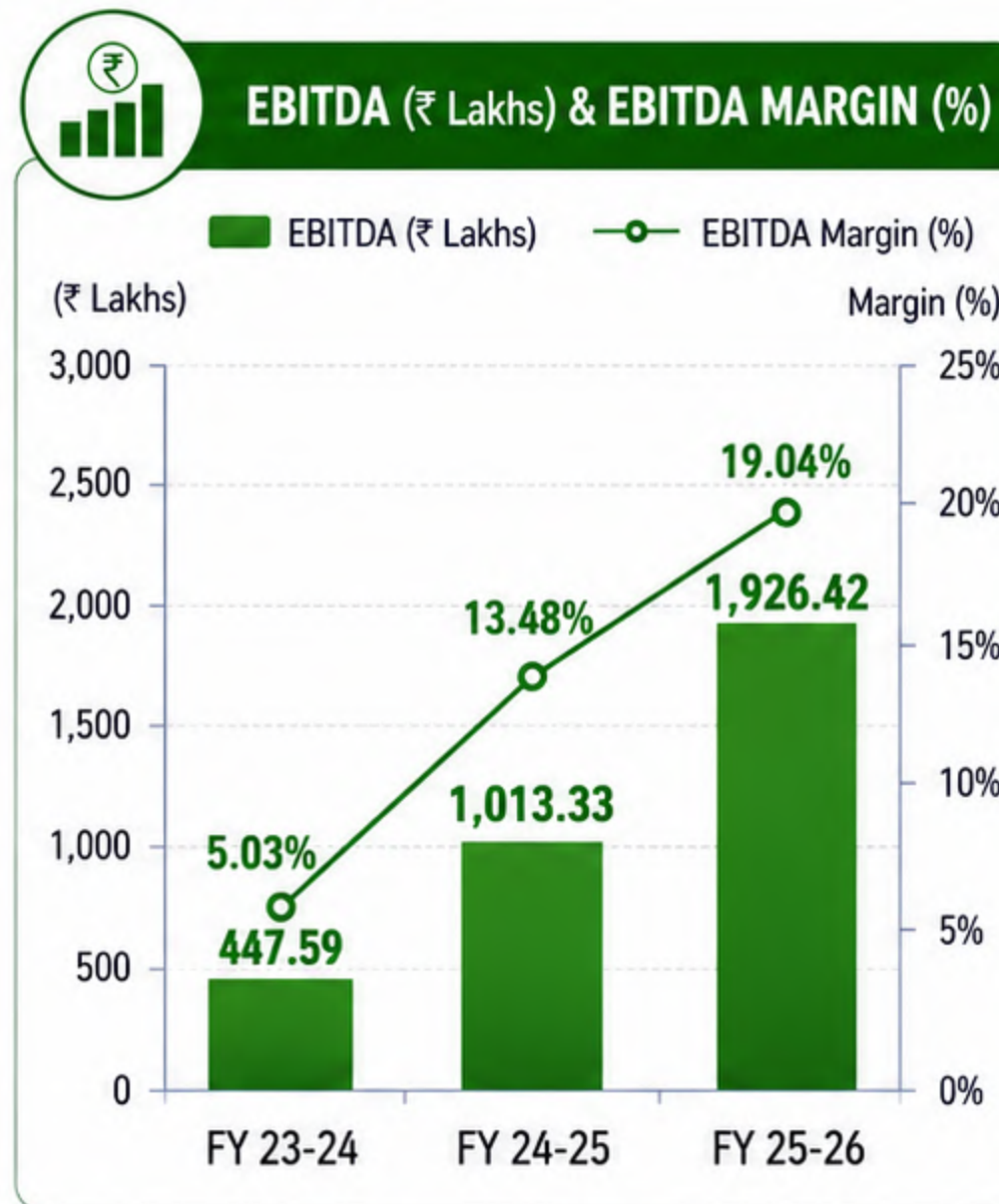
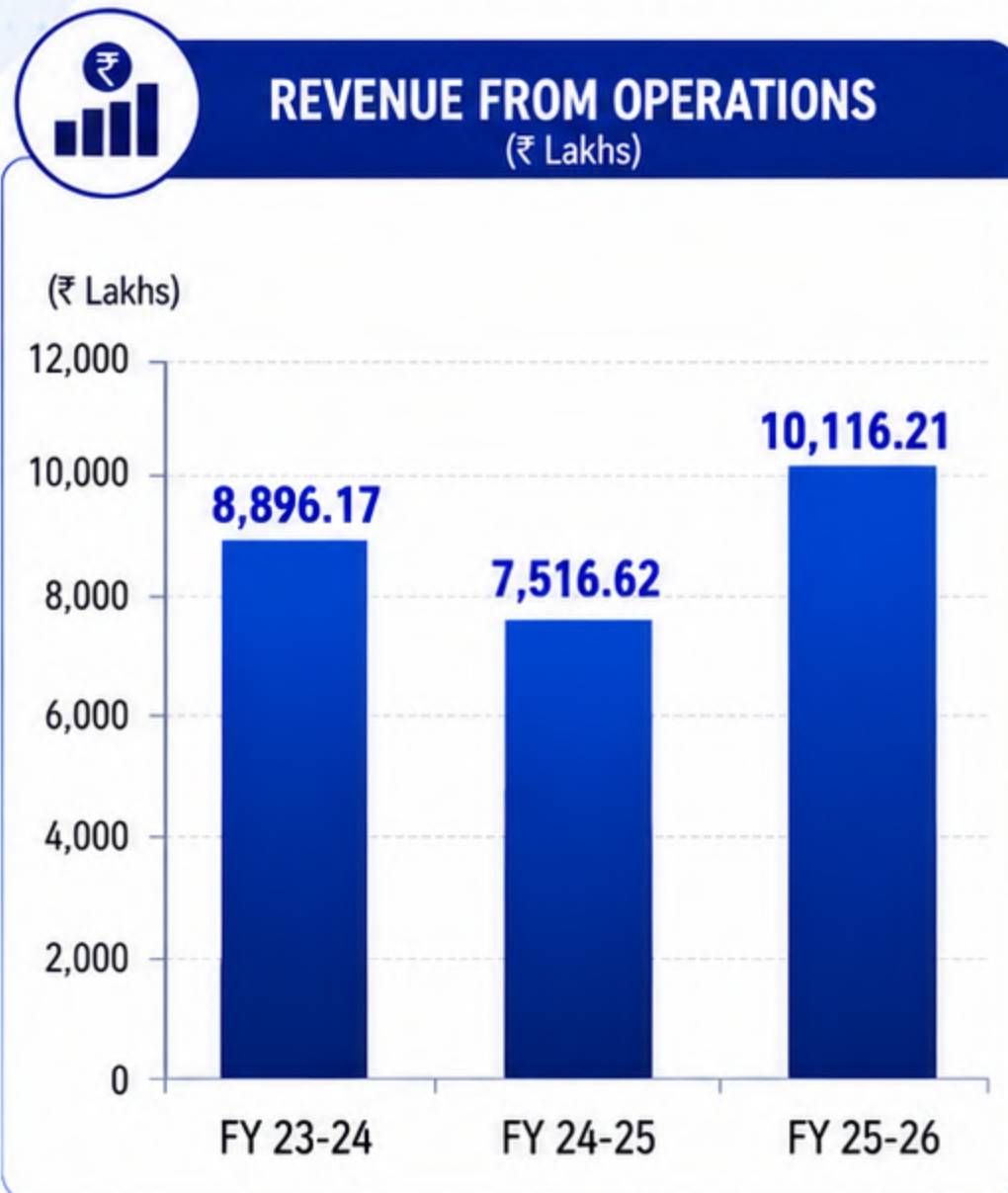
Africa



Belgium

FINANCIAL OVERVIEW

Strong growth in revenue, profitability and operational efficiency



KEY TAKEAWAY

Strong revenue growth in FY 25-26, driven by significant improvement in profitability.

EBITDA Margin improved from **5.03%** to **19.04%** and PAT Margin improved from **2.25%** to **11.42%** over the last 3 years.

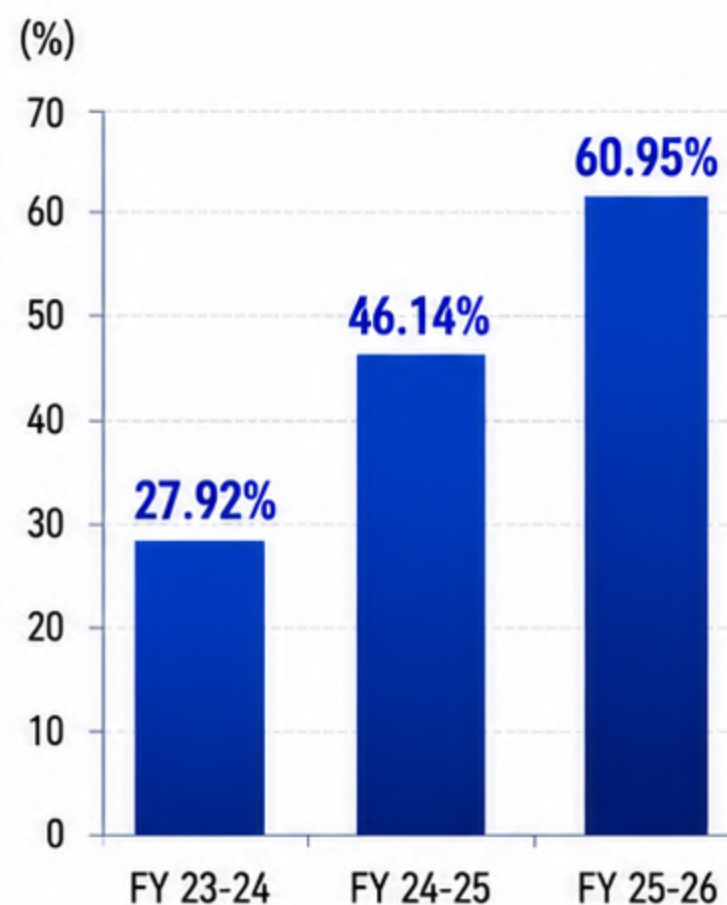


KEY RATIOS

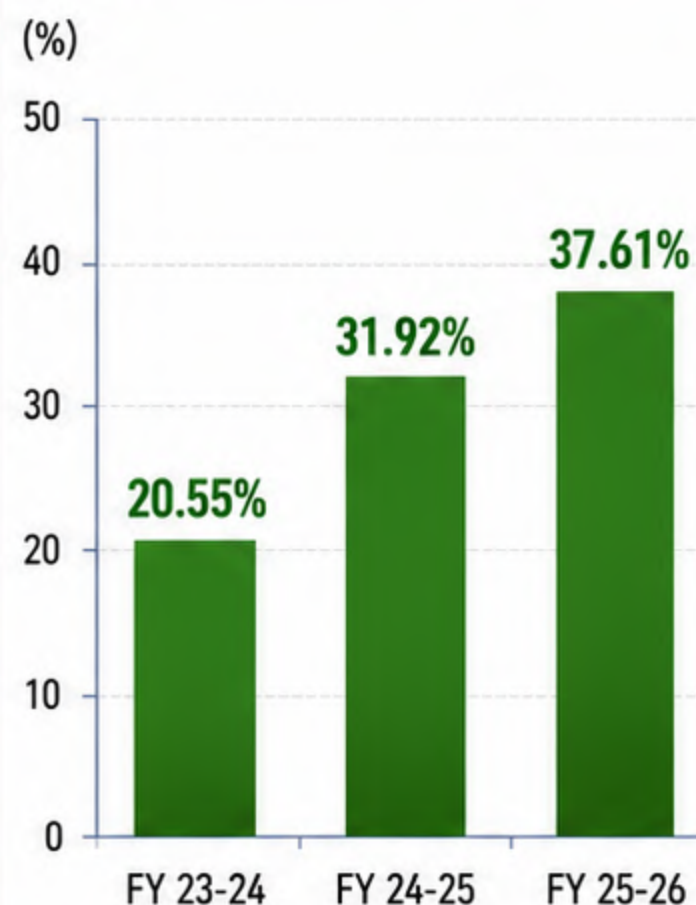
Consistent improvement in returns and efficient asset utilization



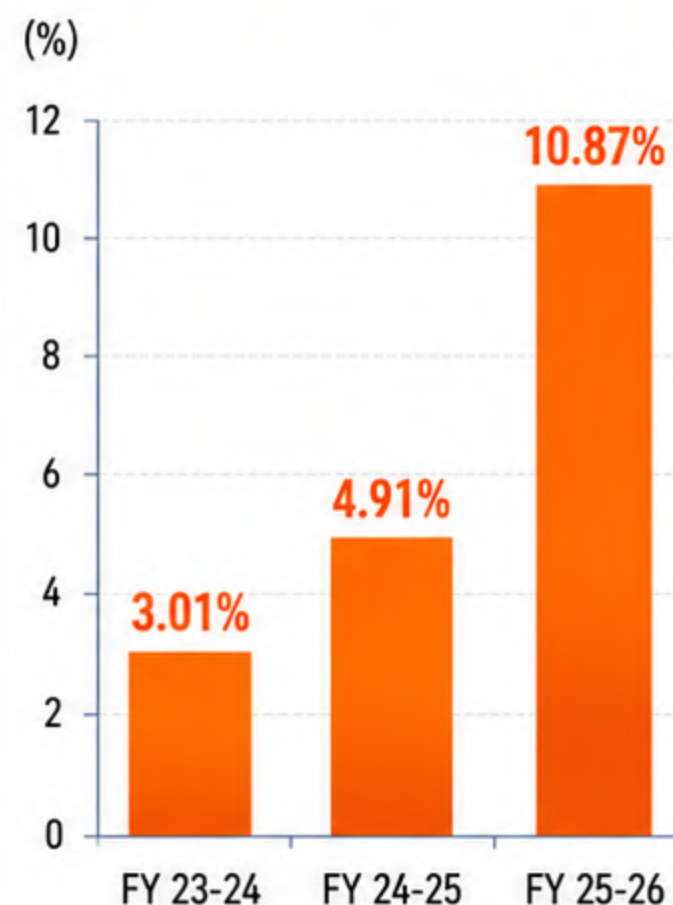
ROE (%)



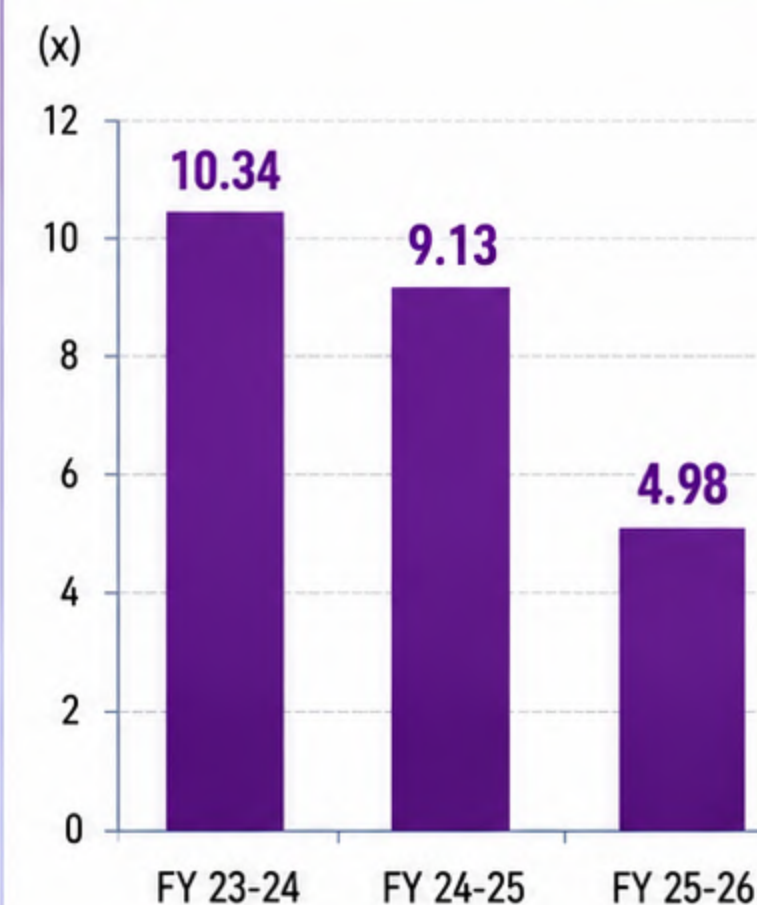
ROCE (%)



RETURN ON ASSETS (%)



NET FIXED ASSET TURNOVER



KEY TAKEAWAY

The company has demonstrated consistent improvement in return ratios and efficient asset utilization over the last 3 years.



PROFIT AND LOSS STATEMENT

Strong financial performance with consistent growth in revenue and profitability

ENGINEERING
FOR A BRIGHTER
TOMORROW

Particulars (₹ Lakhs)	FY 23-24	FY 24-25	FY 25-26
Revenue from Operations	8,896.17	7,516.62	10,116.21
Other Income	71.73	36.44	188.29
Total Income	8,967.90	7,553.06	10,304.50
Expenses:			
Cost of Materials Consumed	5,774.94	4,024.19	5,101.39
Changes in Inventories of Work-In-Progress	200.29	(124.66)	257.13
Employee Benefit Expenses	1,696.23	1,616.80	1,605.28
Finance Costs	176.87	216.25	396.15
Depreciation and Amortization Expense	59.72	83.87	170.90
Other Expenses	777.12	986.96	1,225.99
Total Expenses	8,685.17	6,803.42	8,756.84
Profit Before Tax	282.73	749.64	1,547.66
Tax expense:			
Current Tax	77.61	231.19	401.66
Prior Period Taxes	-	0.50	-
Deferred Tax	4.67	26.52	(9.71)
Profit for the period	200.45	491.43	1,155.71
Profit after tax attributable to:			
Owners of holding Company	199.50	489.92	1,153.92
Minority Interest	0.95	1.50	1.80
Earnings per equity share (₹):			
Basic and Diluted EPS (Pre Bonus)	17.88	43.83	103.07
Basic and Diluted EPS (Post Bonus)	1.99	4.87	11.45

BALANCE SHEET

A strong and stable balance sheet supporting sustainable growth

(Amount in INR Lakhs)

ENGINEERING
FOR A BRIGHTER
TOMORROW

Particulars	FY 23-24	FY 24-25	FY 25-26
EQUITY AND LIABILITIES			
Shareholders' Funds			
Share Capital	112.13	112.13	1,009.16
Reserves and Surplus	706.28	1,199.57	1,471.60
Total Shareholders' Funds	818.41	1,311.70	2,480.76
Minority Interest	12.35	13.85	15.65
Non-Current liabilities			
Long-Term Borrowings	368.36	375.57	1,310.27
Deferred Tax Liabilities (Net)	-	26.45	16.75
Long term Provision	59.97	59.13	97.61
Total Non-Current Liabilities	428.33	461.15	1,424.63
Current liabilities			
Short Term Borrowings	1,050.91	1,345.32	1,386.09
Trade Payables			
Total Outstanding dues of micro enterprises and small enterprises	1,032.11	893.96	84.06
Total Outstanding dues of creditors other than micro enterprises and small enterprises	1,414.35	1,935.46	3,336.53
Other Current Liabilities	1,899.06	4,024.29	1,881.97
Short Term Provisions	8.95	14.00	19.14
Total Current Liabilities	6,404.47	8,213.03	6,707.79
TOTAL EQUITY AND LIABILITIES	6,664.47	9,999.74	10,628.84

Particulars	FY 23-24	FY 24-25	FY 25-26
ASSETS			
Non-Current Assets			
Property, Plant & Equipment			
Property, Plant and Equipment	860.05	823.07	2,033.02
Intangible Assets	1.16	6.61	8.57
Capital Work-In-Progress	-	125.07	-
Non-Current Investments	55.71	351.36	12.07
Deferred Tax Asset (Net)	0.07	-	-
Total Non-Current Assets	916.99	1,306.11	2,053.66
Current Assets			
Inventories	434.93	1,529.43	1,030.64
Trade Receivables	3,630.78	4,286.30	4,446.70
Cash and Cash Equivalents	354.43	52.14	543.89
Short Term Loans and Advances	1,304.70	2,799.94	2,534.81
Other Current Assets	22.64	25.81	19.14
Total Current Assets	5,747.48	8,693.63	8,575.18
TOTAL ASSETS	6,664.47	9,999.74	10,628.84

INNOVATIVE
SOLUTIONS
FOR A SUSTAINABLE
TOMORROW

EXPANDING MANUFACTURING CAPACITY TO DRIVE SCALE & TURNKEY GROWTH

Strengthening our Jaipur facility to enhance execution capability and accelerate growth

CAPACITY EXPANSION – JAIPUR FACILITY



Built-up Area:
19,425 sq. ft. → **60,134.98 sq. ft.**



Additional Area:
40,710 sq. ft.



Expansion Cost:
₹11.61 Cr



Funding:
₹11 Cr | from IPO Net Proceeds



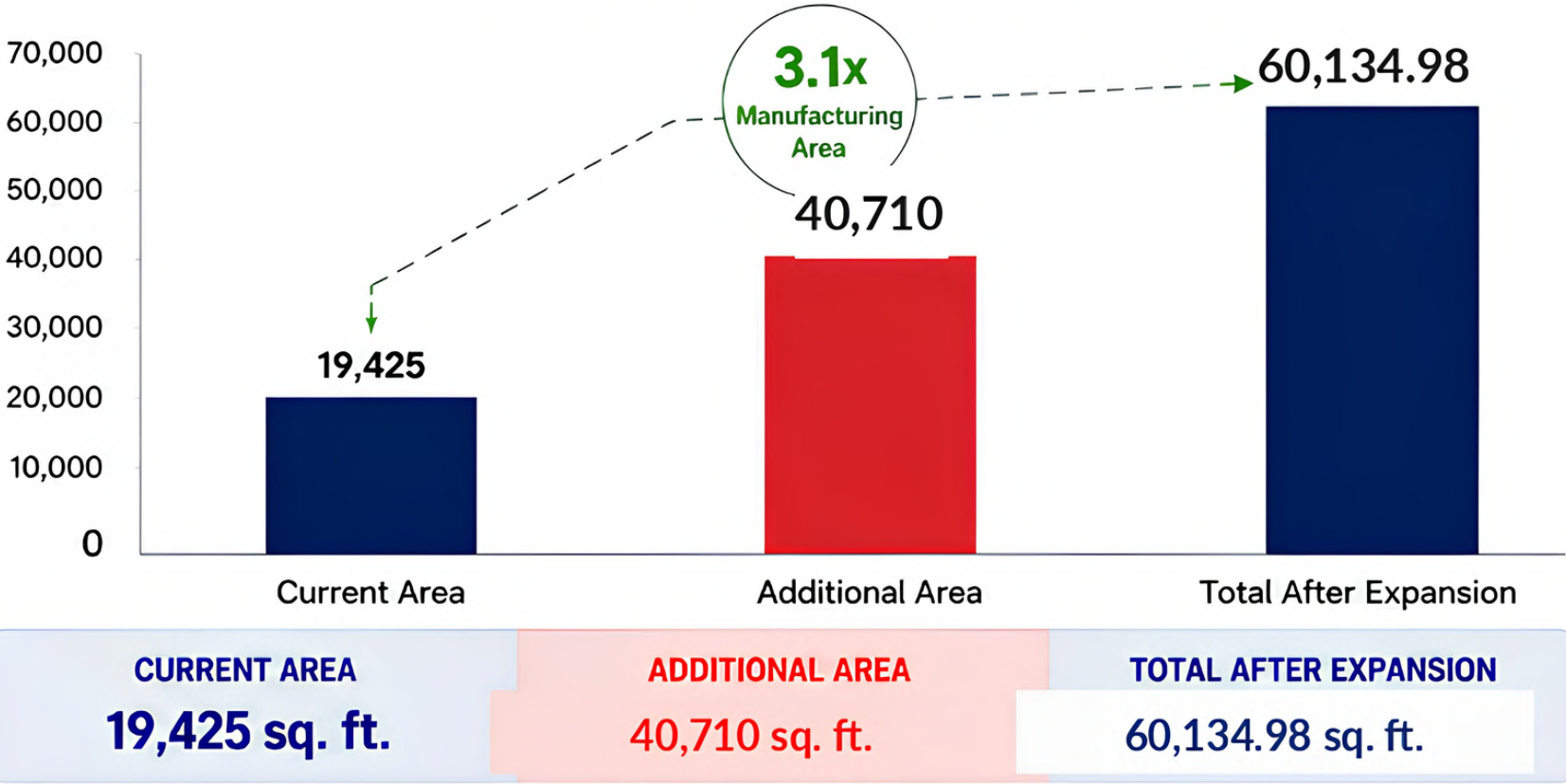
Key Additions:
New factory shed + advanced plant & machinery



EXPECTED BENEFITS

- ✓ Higher production & execution capacity
- ✓ Faster project execution and reduced lead times
- ✓ Ability to undertake larger and more complex projects
- ✓ Supports the Company's shift towards **higher-margin turnkey projects**
- ✓ Enables the Company to cater to growing market demand

MANUFACTURING AREA (sq. ft.)



EXPANSION TIMELINE



Land is already available with the Company.

INVESTMENT RATIONALE

Built on strong fundamentals. Focused on sustainable growth.

01

ENGINEERING-LED TURNKEY MODEL



- End-to-end capabilities across engineering, fabrication, installation and commissioning.
- Executes greenfield and brownfield projects.

02

ENGINEERING & PROCESS EQUIPMENT EXPERTISE



- Engineering-led OEM with in-house manufacturing capabilities.
- Customized solutions across breweries, distilleries, food & beverages and other process industries.

03

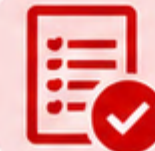
SHIFT TOWARDS HIGHER-MARGIN PROJECTS



- Strategic focus on higher-margin turnkey projects.
- Gross margin improved from **32.83%** in FY24 to **48.12%** in FY25.

04

STRONG ORDER VISIBILITY



₹81.30 Cr
pending order book
as on August 25, 2026.

Supports execution
visibility and future growth.

05

MANUFACTURING CAPACITY EXPANSION



Jaipur facility expansion
from **19,424.98 sq. ft.**
to **60,134.98 sq. ft.**

Additional area:
40,710 sq. ft.

Total expansion cost: **₹11.61 Cr**
(**₹11.00 Cr** proposed from IPO proceeds)

06

IMPROVING FINANCIAL PERFORMANCE



FY26 Revenue
₹101.16 Cr

FY26 EBITDA
₹19.26 Cr

FY26 PAT
₹11.56 Cr

EBITDA Margin: **19.04%** | PAT Margin: **11.42%**

07

MANUFACTURING FOOTPRINT



Manufacturing facilities at
**Malur, Karnataka and
Jaipur, Rajasthan.**

Enables proximity to
southern and northern
markets and supports
logistics efficiency.

08

EXPANDING EXPORT FOOTPRINT



Export sales of
₹29.72 Cr
in FY26
(29.38% of revenue).

Exports to **10 countries**
including Germany, Nepal,
UAE, Bhutan and New Zealand.

UAE EXPANSION

CREATING A STRATEGIC GATEWAY TO GLOBAL GROWTH

Our UAE platform enables us to strengthen international presence, unlock new opportunities and expand into global markets.



WHY UAE?



GLOBAL ACCESS

Strategic location with world-class infrastructure and connectivity to global markets.



NEW CUSTOMER OPPORTUNITIES

Better proximity to international clients enables us to pursue larger projects and build stronger partnerships.



REGIONAL HUB

Ideal base to serve the Middle East, Africa and Asia-Pacific markets and expand our global footprint.

GROWTH ROADMAP



INDIA

Strong foundation in engineering, manufacturing & project execution



UAE

Strategic platform for regional expansion and global outreach



GLOBAL MARKETS

Expand further into Middle East, Africa, Asia Pacific and explore opportunities in Europe



Strengthen

international presence and brand visibility



Access to

larger and high-value global projects



Leverage UAE's

business-friendly ecosystem and trade advantages



Drive sustainable

revenue growth and long-term value



Platform to

further expand into Europe and beyond

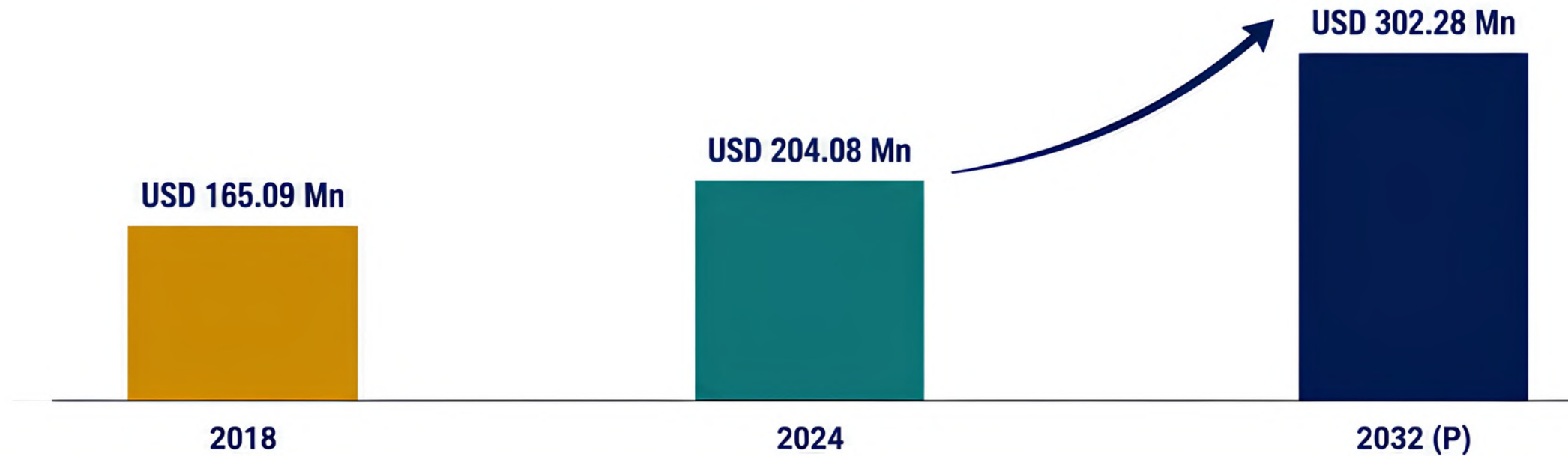


UAE EXPANSION STRENGTHENS OUR **GLOBAL CONNECTIVITY**, BROADENS CUSTOMER REACH AND POSITIONS SPECTRAA FOR **LONG-TERM INTERNATIONAL GROWTH**.

INDIA BEER & MALT SPIRIT EQUIPMENT MARKET

Expanding with Premiumization & Microbrewery Growth

Market Size, 2018, 2024 and 2032 (USD Million)




~1.5x
MARKET EXPANSION
2024 → 2032



RISING BEER CONSUMPTION

Growing beer consumption supporting equipment demand.



MICROBREWERY EXPANSION

Increasing adoption of modern brewing infrastructure.



PREMIUM MALT SPIRITS

Premiumization driving demand for advanced equipment.



MARKET OUTLOOK

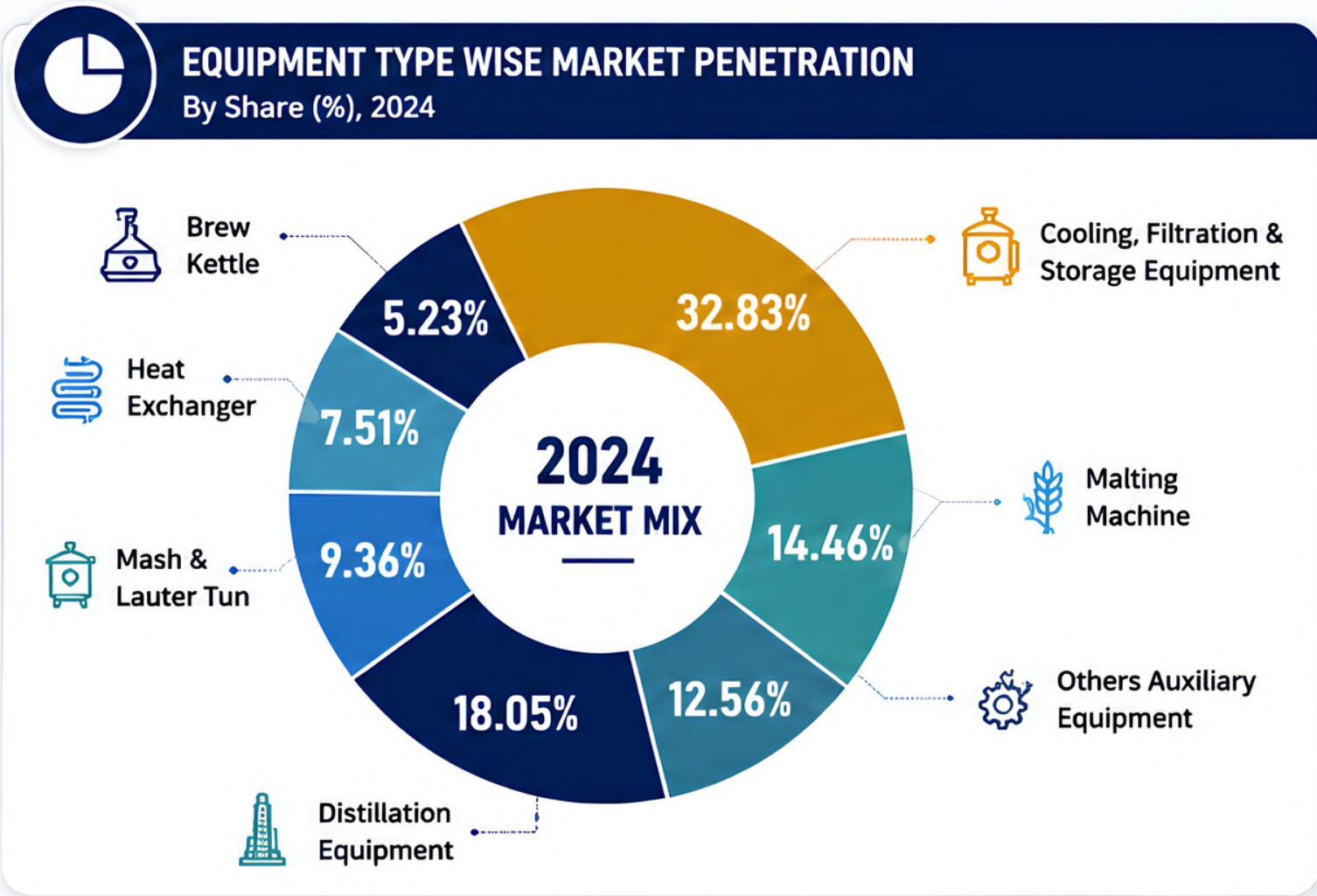
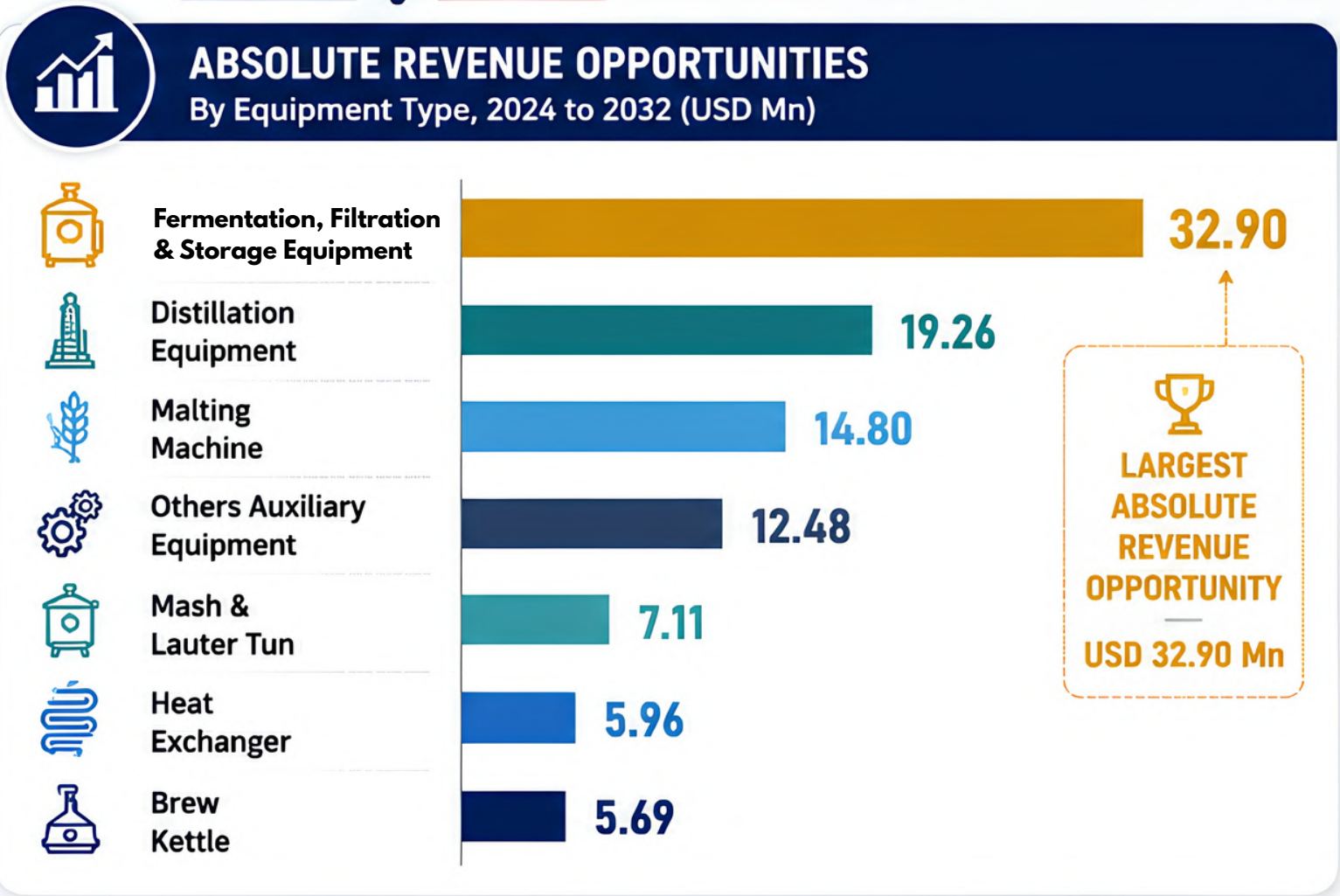
USD 165 Mn → **USD 302 Mn**
2018 2032 (P)



Strong market growth supported by consumption, microbreweries and premiumization trends.

EQUIPMENT SEGMENTS OFFER MULTIPLE GROWTH OPPORTUNITIES

Diverse equipment categories driving growth across brewing and distillation value chain





FASTEST-GROWING SEGMENT

BREW KETTLE

5.6% CAGR

» Growth driven by rising craft beer culture, demand for energy-efficient brewing systems and adoption of modern kettles with flexible recipes and sustainability initiatives.



STRONG REVENUE OPPORTUNITY

MALTING MACHINES

14.46% MARKET SHARE (2024)

» In-house malt production for quality control, specialty malts and beer premiumization create strong and sustainable revenue opportunities.

STRATEGIC PARTNERSHIP TO STRENGTHEN OUR SOLUTIONS

Collaborating for a cleaner and more sustainable future

CLEANER WATER
GREENER TOMORROW

AGREEMENT SIGNED



Paques Environmental
Technology India Pvt. Ltd.
A Chennai based company



Agreement signed for collaboration with Paques, a Chennai based company that manufactures **biological wastewater & biogas treatment systems**.



Paques will provide **technical know-how** to implement **Paques process/equipment** in Spectraa's customer plants.



Paques will also provide **technical support** to our Company for the same.



STATUS : SIGNED



ADVANCED
SOLUTIONS
FOR A SUSTAINABLE
TOMORROW

STRONG ENTRY BARRIERS

A HIGH PRECISION, HIGHLY TECHNICAL BUSINESS

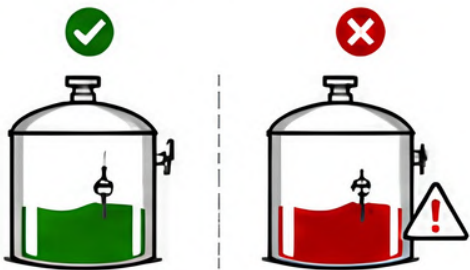
Not easy to enter. Hard to replicate. Built on precision, expertise and trust.

01



PRECISION IS MISSION-CRITICAL

Even a small deviation can impact performance and erode entire brewery margins.



02



HIGHLY TECHNICAL & ENGINEERING INTENSIVE

Requires deep domain knowledge, advanced engineering and application expertise.

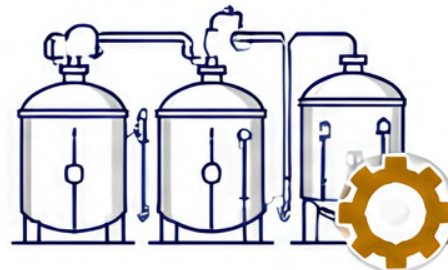


03



HIGHLY CUSTOMIZED SOLUTIONS

Every plant is customized as per process, capacity, space and product requirements.



04



EXPERIENCE & TRACK RECORD

Proven execution, reliable performance and years of experience build customer trust.



05



NOT EASY TO ENTER, HARD TO REPLICATE

It's not about money. It takes capabilities, systems and experience built over years.



OUR PARTNERSHIP PIPELINE



Agreement Signed with
Paques Environmental
Technology India Pvt. Ltd.
(Part of Skion Water)



Co-operation Agreement
with Steinecker GmbH
(A Krones Group Company)
Final Stage



Working Agreement
with GEMAK Gıda Endüstri
Makinaları ve Ticaret A.Ş.
Under Discussion



Building a broader technology
portfolio through partnerships
with established global
solution providers.

OUR CLIENTS

TRUSTED BY LEADING BRANDS ACROSS INDUSTRIES

We are privileged to partner with some of the most respected names in the beverage, food & dairy, and brewing industries.

OUR ESTEEMED CLIENTS

DIAGEO
INDIA


Pernod Ricard India


AB InBev




**UNITED
BREWERIES
LIMITED**
PART OF THE  HEINEKEN COMPANY





 **STEINECKER**



100+

Valued Clients
across India
and beyond



Strong

Long-term Relationships
built on trust,
quality & performance



Repeat Business

driven by customer
satisfaction and
reliable solutions



Diverse Industries

Breweries, Beverages,
Food & Dairy, Engineering
and more

PEER COMPARISON

Well positioned with attractive financial metrics

ENGINEERING
FOR A BRIGHTER
TOMORROW

Name of the Company	Basis	CMP (₹)	Basic EPS	Diluted EPS	P/E Ratio	RONW (%)	NAV Rs. (per share)	Face Value ₹ (per share)	Total Income (₹ in Lakhs)
 SpectraA Technology Solutions Limited	Consolidated	[●]	11.45	11.45	[●]	46.59%	24.58	10.00	10,304.50
 Praj Industries Limited	Consolidated	336.55	1.30	1.30	258.89	1.82%	71.23	2	3,21,823.77

Note:

1. Financial data is based on the latest available information.
2. Source: Company RHP and publicly available financials of peer company.

* CMP as on the date of RHP filing.

** Peer Group is for comparison purpose only.



STRONG
FINANCIAL POSITION



ATTRACTIVE
RETURNS



WELL PLACED AMONG
INDUSTRY PLAYERS

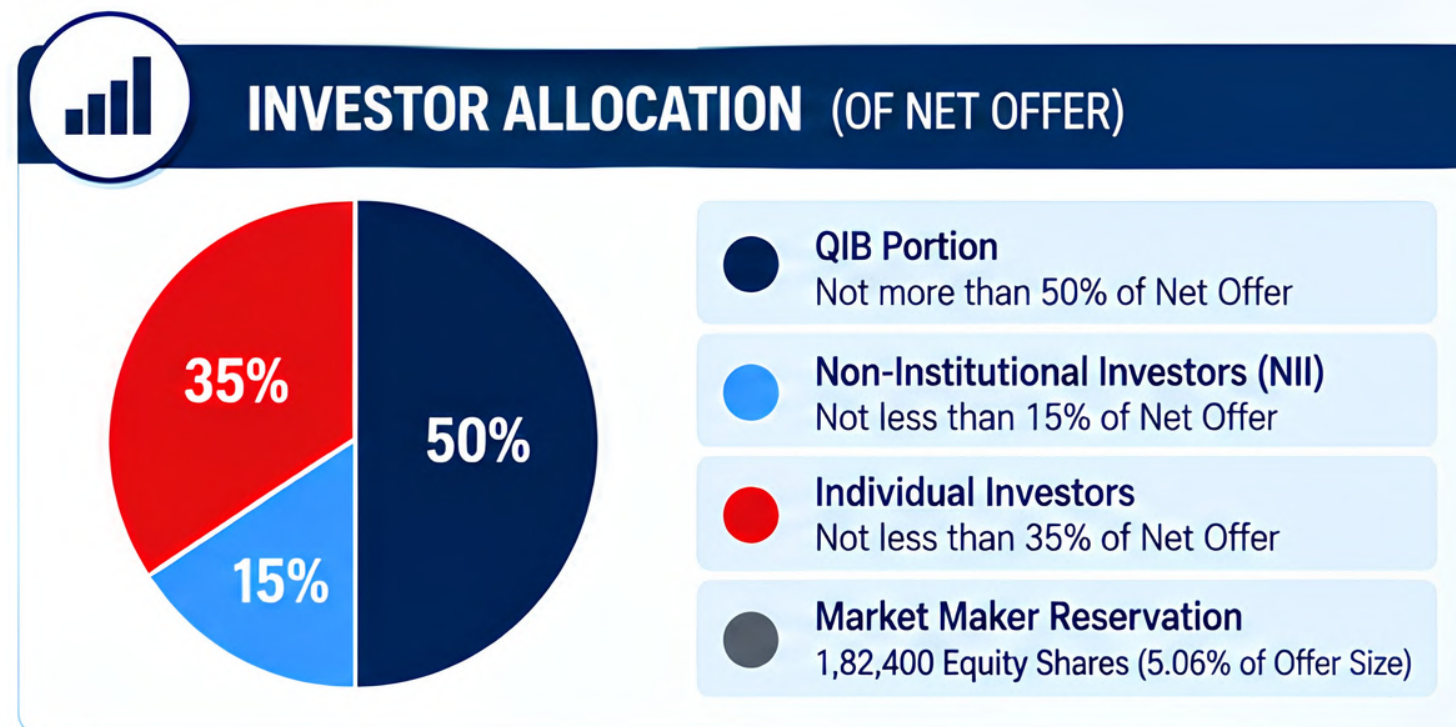
BUILDING
SUSTAINABLE
SOLUTIONS

IPO DETAILS

A strategic opportunity to partner in our growth journey

ENGINEERING
FOR A BRIGHTER
TOMORROW

OFFER DETAILS	
Issue Type	Book Built Issue
Total Issue Size	Up to 36,03,600 Equity Shares
Face Value	₹ 10 per Equity Share
Price Band	₹ 112 to ₹ 118 per Equity Share
Issue Size (₹ Cr)	₹ 40.36 Cr – ₹ 42.52 Cr (at the Price Band)
Fresh Issue	Up to 32,55,600 Equity Shares (₹ 36.46 Cr – ₹ 38.31 Cr)
Offer for Sale	Up to 3,48,000 Equity Shares (₹ 3.90 Cr – ₹ 4.11 Cr)
Market Maker Reservation	1,82,400 Equity Shares (5.06% of Offer Size)
Net Offer	34,21,200 Equity Shares
Face Value	₹ 10 per Equity Share



IMPORTANT DATES	
Bid / Offer Opens On	September 17, 2026
Bid / Offer Closes On	September 21, 2026
Listing on NSE Emerge	September 24, 2026

BID LOT DETAILS	
Minimum Bid Lot	Bid in Multiples of
2,400 Equity Shares	1,200 Equity Shares thereafter



A well-structured IPO offering broad participation across investor categories, backed by strong fundamentals and growth opportunities.



INNOVATIVE
SOLUTIONS
FOR A SUSTAINABLE
TOMORROW

UTILIZATION OF NET PROCEEDS

To strengthen our manufacturing capabilities and support sustainable growth

ENGINEERING
FOR A BRIGHTER
TOMORROW



CAPITAL EXPENDITURE AT JAIPUR MANUFACTURING FACILITY

Up to
₹ 1,100.00 Lakhs

To fund capital expenditure for expansion and enhancement of our manufacturing facility at Jaipur.



REPAYMENT OF TERM LOANS AVAILED BY OUR COMPANY

Up to
₹ 647.72 Lakhs

To repay certain term loans availed by our Company.



WORKING CAPITAL REQUIREMENTS

Up to
₹ 950.00 Lakhs

To meet the working capital requirements of our Company.



GENERAL CORPORATE PURPOSES

To be determined
as per business requirements

To meet general corporate purposes, including strategic initiatives, business growth and other unforeseen requirements.



Strategic allocation of net proceeds to enhance capacity, strengthen the balance sheet and support long-term growth.



INNOVATIVE
SOLUTIONS
FOR A SUSTAINABLE
TOMORROW



THANK YOU

—• FOR YOUR TIME & ATTENTION •—

We look forward to building a strong and lasting partnership with you.

BOOK RUNNING LEAD MANAGER

Indcap Advisors
Enabling Growth | Creating Value

INDCAP ADVISORS PRIVATE LIMITED



Email: smeipo@indcap.in



Tel. No: 033-4069 8001



UNDERWRITER TO THE ISSUE

SEREN CAPITAL



Investor Grievance Email:
investors@serencapital.in



Website:
<https://serencapital.in/>



Registered Office:
Office no. 601 to 605, Raylon Arcade,
Kondivita, J.B. Nagar, Mumbai, 400059.



Engineering Solutions. **Creating Value.** Delivering Excellence.

